WHOLE EARTH REVIEW

October 16, 1995

Joel Solomon
Fax 615-297-5565

Dear Joel:

Thanks very much for your offer to distribute the *WER*'s at these meetings. I've attached the shipping information I'm giving to our staff person here.

Re the BSR conference, Danny Gubits at BSR says that you, assuming you are a BSR member, are entitled to space at a shared table at no cost. I told him to reserve you space. If you don't want it, let me know and we'll cancel. The person for you to see about picking up the boxes when you get there is Kalson Pang. If you want to talk to Danny Gubits, his number is 415-865-2511.

The others will be sent in your name to the hotel in Colorado Springs, c/o the Social Venture Network meeting.

If you can think of any other material which would be helpful for you to have, please give me a call. Obviously, the people at these meetings are just the sort of people we should be getting access to as subscribers, supporters, and investors in Whole Earth. It's great that you're willing to help us do that. If you meet anyone there whom we should follow up with, we'll be delighted to do that.

Thanks again for everything.

Best wishes,

P.S. I talked with Diane Nixon Friday, and faxed her the loan proposal materials. We should have decided in the next day or so which attorney we want to use, and we'll be getting onto that.

I also received your note about offering multi-year subscriptions. In this case, that's something we've been doing for some time. But please keep all your ideas coming.

27 Gate Five Road, Sausalito, CA 94965 phone: 415/332-1716 fax: 415/332-3110 email: wer@well.com

WHOLE EARTH REVIEW

October 4, 1995

Ms. Norine MacDonald
Bull, Housser and Tupper
Suite 3000, 1055 W. Georgia Street
Vancouver, British Columbia V6E3R3
Canada
Fax 604-641-4949

Dear Ms. MacDonald:

I hope you received our package by now. If you have not, then please let me know right away, and we will put a trace on it.

I have attached the following material, at Joel Solomon's suggestion. All of the proposed terms and projections have been reviewed and approved by our board of trustees:

Point Foundation - *Whole Earth Review* Proposal
1995-2001 projections showing our use and repayment of the proposed loans, with note
12/31/94 Income Statement, with note
12/31/94 Balance Sheet, with note

We are very grateful for your willingness to consider this proposal. We have been greatly invigorated by our discussions with Joel, and hope that this may be the beginning of a mutually productive partnership.

If you have further questions and need any more information, please call me at the office, 415-332-1716, ext. —or, as we used to say in Toronto, local—224. Or feel free to call me at home, 415-454-5408. Or e-mail mkstone@well.com.

Again, thank you very much for your help and interest.

Sincerely,

Michael K. Stone
General Manager, Point Foundation

27 Gate Five Road, Sausalito, CA 94965 phone: 415/332-1716 fax: 415/332-3110 email: wer@well.com